Redwheel and Investment Trusts: A differentiated proposition for Boards

James Aylett, Head of Client Management

March 2026

Since entering the sector in 2020, Redwheel has built a differentiated, Board-first model for Investment Trusts, treating each Trust as a standalone and truly independent entity and offering the sharper alignment and focus that Boards should expect from their Investment Manager.

Redwheel acts as Investment Manager for Temple Bar Investment Trust (TMPL), Ecofin Global Utilities and Infrastructure Trust (EGL), and Hydrogen Capital Growth plc (HGEN).

A different kind of Investment Trust manager.

Since Redwheel assumed our first Investment Trust mandate for Temple Bar Investment Trust in 2020, the sector has experienced a period of rapid change, disruption and consolidation, leading Boards to assess long-standing relationships and look for managers who both understand the structure and remain excited about its potential. With that very much in mind, Redwheel has developed a partnership-led approach that we feel offers something distinct to the market.

The foundation to that has been to listen; to our Boards, investors, and other service providers, and to then collaborate with all parties to develop each Trust as an enduring and unique entity. That philosophy has underpinned our journey so far and is central to how we want to grow from here.

Independence of Boards at the heart.

We regard the independence of Investment Trust Boards as a genuine strength of the structure, rather than a governance hurdle to be endured. The Board's role in representing shareholders' interests and holding the manager to account is something we actively welcome, along with an independent and experienced AIFM to provide oversight and advice to the Directors.

Alongside delivering performance outcomes, our starting point is always to understand the Board's objectives for the Trust and how we can help to deliver them. When a Board knows they will be listened to, it leads to engaged and collaborative relationships, where complex issues such as mandate evolution, discount management and how best to engage with shareholders can be discussed openly.

Long-term mind-set, long-term capital.

We believe that Redwheel's culture of long-term, autonomous investment teams is a natural match for the fixed-capital, long-horizon nature of investment trusts. Our portfolio managers have the conditions to take genuinely long-term views and to back high-conviction ideas, aligned to both the wider business and their investors and unburdened by a central "house view". As we have seen with both Temple Bar Investment Trust and Ecofin Global Utilities and Infrastructure Trust, the closed-ended structure and other benefits such as the considered use of gearing offers the ideal environment for our teams to deliver investment outcomes to Trust shareholders.

Alongside our investment teams, autonomy, ownership and collaboration sits at the core of everything Redwheel does. Our approach aligns well with Boards that want a high-touch, accountable relationship with their manager and direct engagement with senior members of the team who can act quickly when needed.

Supporting distinctive Trust identities.

Our experience with Investment Trusts has shown us that whilst good performance is important for long-term success, it is not sufficient in isolation. Distribution, branding, marketing, PR and governance all need to align behind a clear and credible story tailored to the specific Trust, rather than a generic template. We have therefore worked closely with each Board and other service partners to develop an individual identity for their Trust, including dedicated branding, websites and communication strategies – so that the vehicle can stand out and compete in a crowded market.

Redwheel's portfolio managers are closely involved in telling that story, partnering with a range of service providers to engage with both professional and retail investors via a variety of channels. That collaborative approach ensures the investment strategy, messaging and shareholder communication are fully joined-up and cover the key investor audiences, something which we believe is essential if a Trust is to grow its shareholder base, narrow its discount and build a loyal and diversified register over time.

A partner, not a product range.

Redwheel's structure and approach is central to what we offer Boards. We do not seek to create a "Redwheel range" of Investment Trusts, but instead see each Trust as an independent entity with its own mandate, history and shareholder base, which we are there to support and grow. For our investment teams, this means treating Trust mandates as flagship strategies rather than one of many near-identical products competing internally for attention and resources.

We see significant further potential in the sector and are committed to maximising the opportunities within our existing mandates, which we believe offer differentiated and relevant propositions for investors. At the same time, Redwheel remains open to additional Investment Trust mandates that align with our core capabilities and philosophy, as well as to new investment teams already managing Trusts who are seeking a supportive and aligned environment. In a period of ongoing consolidation and change across the sector, we believe our combination of long-term culture, Board-first mindset and operational readiness, positions us as a differentiated partner for Boards looking to secure the next chapter for their Trust.

Key Information

No investment strategy or risk management technique can guarantee returns or eliminate risks in any market environment. Past performance is not a guide to the future. The prices of investments and income from them may fall as well as rise and investors may not get back the full amount invested. Forecasts and estimates are based upon subjective assumptions about circumstances and events that may not yet have taken place and may never do so. The statements and opinions expressed in this article are those of the author as of the date of publication, and do not necessarily represent the view of Redwheel. This article does not constitute investment advice and the information shown is for illustrative purposes only.

CONTACT US

To learn more about Redwheel's approach to Investment Trusts please contact:

James Aylett – Head of Client Management

E: james.aylett@redwheel.com

Disclaimer

Redwheel ® and Ecofin ® are registered trademarks of RWC Partners Limited ("RWC"). The term "Redwheel" may include any one or more Redwheel branded regulated entities including, RWC Asset Management LLP which is authorised and regulated by the UK Financial Conduct Authority and the US Securities and Exchange Commission ("SEC"); RWC Asset Advisors (US) LLC, which is registered with the SEC; RWC Singapore (Pte) Limited, which is licensed as a Licensed Fund Management Company by the Monetary Authority of Singapore; Redwheel Australia Pty Ltd is an Australian Financial Services Licensee with the Australian Securities and Investment Commission; and Redwheel Europe Fondsmæglerselskab A/S ("Redwheel Europe") which is regulated by the Danish Financial Supervisory Authority.

Redwheel may act as investment manager or adviser, or otherwise provide services, to more than one product pursuing a similar investment strategy or focus to the product detailed in this document. Redwheel and RWC (together "Redwheel Group") seeks to minimise any conflicts of interest, and endeavours to act at all times in accordance with its legal and regulatory obligations as well as its own policies and codes of conduct.

This document is directed only at professional, institutional, wholesale or qualified investors. The services provided by Redwheel are available only to such persons. It is not intended for distribution to and should not be relied on by any person who would qualify as a retail or individual investor in any jurisdiction or for distribution to, or use by, any person or entity in any jurisdiction where such distribution or use would be contrary to local law or regulation.

This document has been prepared for general information purposes only and has not been delivered for registration in any jurisdiction nor has its content been reviewed or approved by any regulatory authority in any jurisdiction.

The information contained herein does not constitute: (i) a binding legal agreement; (ii) legal, regulatory, tax, accounting or other advice; (iii) an offer, recommendation or solicitation to buy or sell shares in any fund, security, commodity, financial instrument or derivative linked to, or otherwise included in a portfolio managed or advised by Redwheel; or (iv) an offer to enter into any other transaction whatsoever (each a "Transaction"). Redwheel Group bears no responsibility for your investment research and/or investment decisions and you should consult your own lawyer, accountant, tax adviser or other professional adviser before entering into any Transaction. No representations and/or warranties are made that the information contained herein is either up to date and/or accurate and is not intended to be used or relied upon by any counterparty, investor or any other third party.

Redwheel Group uses information from third party vendors, such as statistical and other data, that it believes to be reliable. However, the accuracy of this data, which may be used to calculate results or otherwise compile data that finds its way over time into Redwheel Group research data stored on its systems, is not guaranteed. If such information is not accurate, some of the conclusions reached or statements made may be adversely affected. Any opinion expressed herein, which may be subjective in nature, may not be shared by all directors, officers, employees, or representatives of Redwheel Group and may be subject to change without notice. Redwheel Group is not liable for any decisions made or actions or inactions taken by you or others based on the contents of this document and neither Redwheel Group nor any of its directors, officers, employees, or representatives (including affiliates) accepts any liability whatsoever for any errors and/or omissions or for any direct, indirect, special, incidental, or consequential loss, damages, or expenses of any kind howsoever arising from the use of, or reliance on, any information contained herein.

Information contained in this document should not be viewed as indicative of future results. Past performance of any Transaction is not indicative of future results. The value of investments can go down as well as up. Certain assumptions and forward looking statements may have been made either for modelling purposes, to simplify the presentation and/or calculation of any projections or estimates contained herein and Redwheel Group does not represent that that any such assumptions or statements will reflect actual future events or that all assumptions have been considered or stated. There can be no assurance that estimated returns or projections will be realised or that actual returns or performance results will not materially differ from those estimated herein. Some of the information contained in this document may be aggregated data of Transactions executed by Redwheel that has been compiled so as not to identify the underlying Transactions of any particular customer.

No representations or warranties of any kind are intended or should be inferred with respect to the economic return from, or the tax consequences of, an investment in a Redwheel-managed fund.

This document expresses no views as to the suitability or appropriateness of the fund or any other investments described herein to the individual circumstances of any recipient.

The information transmitted is intended only for the person or entity to which it has been given and may contain confidential and/or privileged material. In accepting receipt of the information transmitted you agree that you and/or your affiliates, partners, directors, officers and employees, as applicable, will keep all information strictly confidential. Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon, this information is prohibited. Any distribution or reproduction of this document is not authorised and is prohibited without the express written consent of Redwheel Group.

The risks of investment are detailed in the Prospectus and should be considered in conjunction with your investment adviser. Please refer to the Prospectus, Key Investor Information Document (UCITS KIID), Key Information Document (PRIIPS KID), Summary of Investor Rights and other legal documents as well as annual and semi-annual reports before making investment decisions; these documents are available free of charge from RWC or on RWC's website: https://www.redwheel.com/ and available in local languages where required. RWC as the global distributor has the right to terminate the arrangements made for marketing Redwheel Funds in certain jurisdictions and to certain investors. Redwheel Europe is the sub-distributor of shares in Redwheel Funds in the European Economic Area ("EEA") and is regulated by the Danish Financial Supervisory Authority. This document is not a solicitation or an offer to buy or sell any fund or other investment and is issued in the UK by RWC and in the EEA by RW Europe. This document does not constitute investment, legal or tax advice and expresses no views as to the suitability or appropriateness of any investment and is provided for information purposes only. The views expressed in the commentary are those of the investment team.

Funds managed by Redwheel are not, and will not be, registered under the Securities Act of 1933 (the "Securities Act") and are not available for purchase by US persons (as defined in Regulation S under the Securities Act) except to persons who are "qualified purchasers" (as defined in the Investment Company Act of 1940) and "accredited investors" (as defined in Rule 501(a) under the Securities Act).

This document does not constitute an offer to sell, purchase, subscribe for or otherwise invest in units or shares of any fund managed by Redwheel. Any offering is made only pursuant to the relevant offering document and the relevant subscription application. Prospective investors should review the offering memorandum in its entirety, including the risk factors in the offering memorandum, before making a decision to invest.

Information Required for Offering in Switzerland of Foreign Collective Investment Schemes to Qualified Investors within the meaning of Article 10 CISA.

This is an advertising document.

The representative and paying agent of the Redwheel-managed funds in Switzerland (the "Representative in Switzerland") FIRST INDEPENDENT FUND SERVICES LTD, Feldeggstrasse 12, CH-8008 Zurich. Swiss Paying Agent: Helvetische Bank AG, Seefeldstrasse 215, CH-8008 Zurich. In respect of the units of the Redwheel-managed funds offered in Switzerland, the place of performance is at the registered office of the Swiss Representative. The place of jurisdiction is at the registered office of the Swiss Representative or at the registered office or place of residence of the investor.

AIFMD and Distribution in the European Economic Area ("EEA")

The Alternative Fund Managers Directive (Directive 2011/61/EU) ("AIFMD") is a regulatory regime which came into full effect in the EEA on 22 July 2014. RWC Asset Management LLP is an Alternative Investment Fund Manager (an "AIFM") to certain funds managed by it (each an "AIF"). The AIFM is required to make available to investors certain prescribed information prior to their investment in an AIF. The majority of the prescribed information is contained in the latest Offering Document of the AIF. The remainder of the prescribed information is contained in the relevant AIF's annual report and accounts. All of the information is provided in accordance with the AIFMD.

In relation to each member state of the EEA (each a “Member State”), this document may only be distributed and shares in a Redwheel fund (“Shares”) may only be offered and placed to the extent that (a) the relevant Redwheel fund is permitted to be marketed to professional investors in accordance with the AIFMD (as implemented into the local law/regulation of the relevant Member State); or (b) this document may otherwise be lawfully distributed and the Shares may lawfully be offered or placed in that Member State (including at the initiative of the investor).